

MICHAEL E. W. VARNUM, PhD
2021

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Website: <https://sites.google.com/site/mewvarnum>

Lab Website: <https://psychology.clas.asu.edu/research/labs/culture-and-ecology-lab-varnum>

Twitter: @MeVarnum

EMPLOYMENT

- 2019 – **Associate Professor**
Department of Psychology, Arizona State University
- 2013 – 2019 **Assistant Professor**
Department of Psychology, Arizona State University
- 2011 – 2013 **Post-Doctoral Fellow**
Department of Psychology, Peking University

EDUCATION

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|------|------------------------------|-----------------------------------|
| 2011 | PhD in Psychology | University of Michigan, Ann Arbor |
| 2007 | MS in Social Psychology | University of Michigan, Ann Arbor |
| 2004 | BA in Psychology with Honors | University of Michigan, Ann Arbor |

HONORS AND AWARDS

- 2020 Sigma Xi Scientific Research Honor Society Full Member
- 2019 Society for Personality and Social Psychology Wegner Theoretical Innovation Prize
- 2019 Society for Personality and Social Psychology Sage Young Scholar Award
- 2016 Association for Psychological Science Rising Star Award
- 2016 Society of Experimental Social Psychology Fellow

FUNDED GRANTS

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| 2020 – 2021 | “Post-Pandemic Kaleidoscope: Behavioral and Social Scientists' Wisdom for Navigating the New Normal”
Social Sciences and Humanities Research Council of Canada (\$12,012, Co-I) |
| 2020 – 2021 | “Implications of Coronavirus for Prejudices, Cultural Change, and Health”
National Science Foundation (\$166,263, Co-PI) |
| 2018 – 2021 | “Using Fundamental Motives to Understand Well-Being around the Globe”
National Science Foundation (\$397,569, PI) |
| 2018 – 2019 | “A Cross-Cultural Study of Reactions to Extraterrestrial Life”
Arizona State University Interplanetary Initiative Seed Grant (\$5,000, PI) |
| 2017 | “How do People Think They Would React vs. How do They Actually React to the Announcement of Extraterrestrial Life?”
Arizona State University Interplanetary Initiative Seed Grant (\$1,516, PI) |
| 2017 | “How Will (Has) Mankind Reacted to the Announcement of Extraterrestrial Life? A Quantitative Linguistic Analysis”
Arizona State University Interplanetary Initiative Seed Grant (\$1,703, PI) |

2014 – 2015	“China’s Daos Today” Carnegie Humanities Investment Fund (\$25,000, CO-I)
2011 – 2013	“Social Class, Power, and Empathy.” China Postdoctoral Science Foundation (~\$5,000, PI)
2004 – 2005	“Human Cognition: Comparing East Europe and the US.” Fulbright Student Grant (~\$30,000, PI)

PUBLICATION STATISTICS AND IMPACT

Publications: 64 Total citations: 4043 h-index: 24 i-10 index: 38

PEER REVIEWED PUBLICATIONS

1. Rotella, A.,[#] **Varnum, M. E. W.**,^{*} Sng, O., & Grossmann, I. (in press). Increasing population densities predict decreasing fertility rates over time: A 174-nation investigation. *American Psychologist*
* Corresponding authors
2. Krems, J. A., Ko, A.,[#] Moon, J. W.,[#] & **Varnum, M. E. W.** (in press). Lay beliefs about gender and sexual behavior: First evidence for a pervasive, persistent (but seemingly unfounded) stereotype. *Psychological Science*.
3. Kwon, J. Y.,[#] Wormley, A. S.,[#] & **Varnum, M. E. W.**^{*} (in press). Changing cultures, changing brains: A framework for integrating cultural neuroscience and cultural change research. *Biological Psychology*.
* Corresponding authors
4. Sevincer, A. T., Kwon, J. Y.,[#] **Varnum, M. E. W.**, & Kitayama, S. (in press). Risky business: Cosmopolitan cities and risk-taking. *Journal of Cross-Cultural Psychology*.
5. Hampton, R. S.,[#] Kwon, J. Y.,[#] & **Varnum, M. E. W.**^{*} (2021). Variations in the regulation of affective neural responses across three cultures. *Emotion*, *21*, 283-296.
* Corresponding authors
6. **Varnum, M. E. W.**,^{*} Krems, J. A.,[#] Morris, C.,^{*} Wormley, A. S.,[#] & Grossmann, I.^{*} (2021). Why are song lyrics becoming simpler? A time series analysis of lyrical complexity in six decades of American popular music. *PLOS ONE*, *16*, e0244576.
* Corresponding authors
7. Ko, A.,[#] Pick, C.,[#] Kwon, J. Y.,[#] Barlev, M.,[#] Krems, J. A., **Varnum, M. E. W.**,^{*} . . . & Kenrick, D. T.^{*} (2020). Family matters: Rethinking the psychology of human social motivation. *Perspectives on Psychological Science*, *15*, 173-201.
* Corresponding authors
* Winner of 2019 SPSP Outstanding Research Award
* Featured in *US News & World Report*, *The APS Observer*
8. Na, J., Grossmann, I., **Varnum, M. E. W.**, Karasawa, S., Cho, Y.,[#] Kitayama, S., & Nisbett, R. E. (2020). Culture and personality revisited: Behavioral profiles and within-person stability in interdependent/independent social orientation and holistic/analytic cognitive style. *Journal of Personality*, *5*, 908-924.
9. Fraser, A. M.,[#] Hampton, R. S.,[#] Spinard, T. L., **Varnum, M. E. W.**, Blais, C., Eisenberg, N., Gal, D.,[#] Berger, B. H.,[#] Xu, J.,[#] & Xiao, X.[#] (2020). Children’s mu-suppression is sensitive to witnessing others’ social victimization. *Social Neuroscience*, *15*, 348-354.
* The first two authors contributed equally to this manuscript
10. Sng, O.,[#] Neuberg, S. L., **Varnum, M. E. W.**, & Kenrick, D. T. (2018). The behavioral ecology of cultural variation. *Psychological Review*, *125*, 714-745.
* Winner of 2019 SPSP Daniel M. Wegner Theoretical Innovation Prize

11. Hampton, R. S.,[#] & **Varnum, M. E. W.** (2018). The cultural neuroscience of emotion regulation. *Culture and Brain*, 6, 130-150.
12. Hampton, R. S.,[#] & **Varnum, M. E. W.** (2018). Do cultures vary in self-enhancement? ERP, behavioral, and self-report evidence. *Social Neuroscience*, 13, 566-578.
13. Herrmann, S. D.,[#] & **Varnum, M. E. W.** (2018). Utilizing social class bicultural identity integration to improve outcomes for first-generation college students. *Translational Issues in Psychological Science*, 4, 165-175.
14. Herrmann, S. D.,[#] & **Varnum, M. E. W.** (2018). The consequences of social class biculturalism for well-being, academic performance, and workplace adjustment. *Journal of Cross-Cultural Psychology*, 49, 635-663.
15. Kwon, J. Y.,^{#*} Bercovici, H. L.,[#] Cunningham, K.,[#] & **Varnum, M. E. W.**^{**} (2018). How will we react to the discovery of extraterrestrial life? *Frontiers in Psychology*, 8, 2308.
 * The first and last authors contributed equally to this manuscript; ** Corresponding author
 * 99th percentile most viewed articles of all time across all *Frontiers* journals
 * Featured in *Science*, *The Washington Post*, *The Atlantic*, *The Guardian*, *National Geographic*
16. **Varnum, M. E. W.**, & Grossmann, I. (2017). Cultural change: The how and the why. *Perspectives on Psychological Science*, 12, 956-972.
 *8th most cited article in this journal in 3 years since its publication
 *Most read paper from ASU Psychology Department of week on Researchgate (12/13/2020; 12/26/2020; 1/24/2021)
17. **Varnum, M. E. W.**, & Kitayama, S. (2017). The neuroscience of social class. *Current Opinion in Psychology*, 18, 147-151.
18. Santos, H. C.,[#] **Varnum, M. E. W.**, & Grossmann, I. (2017). Global increases in individualism. *Psychological Science*, 28, 1228-1239.
 *5th most cited article in this journal in 3 years since its publication
 *Featured on *NPR*, *CNN*
19. Sng, O.,[#] Neuberg, S. L., **Varnum, M. E. W.**, & Kenrick, D. T. (2017). The crowded life is a slow life: Population density and life history strategy. *Journal of Personality and Social Psychology* 111, 736-754.
 *Featured in *US News & World Report*, *MSN.com*
20. Sevincer, A. T., **Varnum, M. E. W.**, & Kitayama, S. (2017). The culture of cities: Measuring perceived cosmopolitanism. *Journal of Cross-Cultural Psychology*, 48, 1052-1072.
21. **Varnum, M. E. W.**, & Hampton, R. S.[#] (2017). Cultures differ in the ability to enhance affective neural responses. *Social Neuroscience*, 12, 594-603.
22. **Varnum, M. E. W.**, & Grossmann, I. (2016). Pathogen prevalence is associated with cultural changes in gender equality. *Nature Human Behaviour*, 1, 003.
 *Featured in *The Washington Post*, *The Boston Globe*, *New Scientist*
23. **Varnum, M. E. W.** (2016). The emerging (social) neuroscience of SES. *Social and Personality Psychology Compass*, 10, 423-430.
24. **Varnum, M. E. W.**, Blais, C., & Brewer, G. A. (2016). Social class affects Mu-suppression during action observation. *Social Neuroscience*, 11, 449-454.
25. Cohen, A. B.,* & **Varnum, M. E. W.*** (2016). Beyond east vs. west: Social class, region, and religion as forms of culture. *Current Opinion in Psychology*, 8, 5-9.
 * The authors contributed equally to this manuscript
26. Sevincer, A. T., Kitayama, S., & **Varnum, M. E. W.** (2015). Cosmopolitan cities: The frontier in the 21st century? *Frontiers in Psychology*, 6, 1459.
27. **Varnum, M. E. W.**, Blais, C., Hampton, R. S.,[#] & Brewer, G. A. (2015). Social class affects neural empathic responses. *Culture and Brain*, 3, 122-130.
28. **Varnum, M. E. W.** (2015). Higher in status, (even) better-than-average. *Frontiers in Psychology*, 6, 496.

29. Grossmann, I.,** & **Varnum, M. E. W.** (2015). Social structure, infectious diseases, disasters, secularism, and cultural change in America. *Psychological Science*, 26, 311-8324.
 ** The authors are listed alphabetically and are both corresponding authors
 * Featured in *The Daily Mail*, *BBC*, *LiveScience***
30. Smith, G. E.,# James, L. E., **Varnum, M. E. W.**, & Oyserman, D. (2014). Give up or get going? Productive uncertainty in uncertain times. *Self and Identity*, 13, 681-700.
31. **Varnum, M. E. W.**,* Shi, Z.,** Chen, A., Qiu, J., & Han, S. (2014). When “your” reward is the same as “my” reward: Self-construal priming shifts neural responses to own vs. friends’ rewards. *NeuroImage*, 87, 164-169.
 * The first two authors contributed equally to this manuscript
32. **Varnum, M. E. W.** (2014). Sources of regional variation in social capital in the United States: Frontiers and pathogens. *Evolutionary Behavioral Sciences*, 8, 77-85.
33. Jiang, C.,# **Varnum, M. E. W.**, Hou, Y.,# & Han, S. (2014). Distinct effects of self-construal priming on empathic neural responses in Chinese and Westerners. *Social Neuroscience*, 9, 130-139.
34. Grossmann, I., Na, J., **Varnum, M. E. W.**, Kitayama, S., & Nisbett, R. E. (2013). A route to well-being: Intelligence vs. wise reasoning. *Journal of Experimental Psychology: General*, 142, 944-953.
 * Featured in *The Atlantic*
35. **Varnum, M. E. W.** (2013). What are lay theories of social class? *PLOS ONE*, 8, e70589.
36. **Varnum, M. E. W.** (2013). Frontiers, germs, and non-conformist voting. *Journal of Cross-Cultural Psychology*, 44, 832-837.
37. Han, S., Northoff, G., Vogeley, K., Wexler, B. E., Kitayama, S., & **Varnum, M. E. W.** (2013). A cultural neuroscience approach to the biosocial nature of the human brain. *Annual Review of Psychology*, 64, 335-359.
38. Grossmann, I., Karasawa, M., Izumi, S., Na., J., **Varnum, M. E. W.**, Kitayama, S., & Nisbett, R. E. (2012). Aging and wisdom: Culture matters. *Psychological Science*, 23, 1059-1066.
 * Winner of 2013 SPSSI Otto Klineberg Intercultural and International Relations Award
 * Featured in *The Economist*
39. **Varnum, M. E. W.** (2012). Conformity effect sizes are smaller on the frontier. *Journal of Cognition and Culture*, 12, 345-350.
40. **Varnum, M. E. W.**,* Na, J.,* Murata, A., & Kitayama, S. (2012). Social class differences in N400 indicate differences in spontaneous trait inference. *Journal of Experimental Psychology: General*, 141, 518-526.
 * The first two authors contributed equally to this manuscript
 * Featured in *The Boston Globe*
41. **Varnum, M. E. W.**, & Kitayama, S. (2011). What's in a name? Popular names are less common on frontiers. *Psychological Science*, 22, 176-183.
 * Featured in *The Guardian*, *The Boston Globe*, *The Week*, *LiveScience*, *BBC*
42. Grossmann, I., & **Varnum, M. E. W.** (2011). Social class, culture, and cognition. *Social Psychological and Personality Science*, 2, 81-89.
43. Grossmann, I., Na, J., **Varnum, M. E. W.**, Park, D. C., Kitayama, S., & Nisbett, R. E. (2010). Reasoning about social conflicts improves into old age. *Proceedings of the National Academy of Sciences of the USA*, 107, 7246-7250.
 * Winner of 2008 APS RISE Research Award
 * Featured in *The New York Times*, *The Washington Post*, *The Wall Street Journal*
44. Na, J., Grossmann, I., **Varnum, M. E. W.**, Kitayama, S., Gonzalez, R., & Nisbett, R. E. (2010). Cultural differences are not always reducible to individual differences. *Proceedings of the National Academy of Sciences of the USA*, 107, 6192-6197.

45. **Varnum, M. E. W.**, Grossmann, I., Kitayama, S., & Nisbett, R. E. (2010). The origin of cultural differences in cognition: The social orientation hypothesis. *Current Directions in Psychological Science*, *19*, 9-13.
46. **Varnum, M. E. W.**, Grossmann, I., Katunar, D., Nisbett, R. E., & Kitayama, S. (2008). Holism in a European cultural context: Differences in cognitive style between Central and East Europeans and Westerners. *Journal of Cognition and Culture*, *8*, 321-333.
47. **Varnum, M. E. W.** (2008). Rapid adaptation to social change in Central Europe: Changes in locus of control, attribution, subjective well-being, self-direction, and trust. *Slovak Sociological Review*, *3*, 215-235.

COMMENTARIES

48. Kwon, J. Y.,[#] Glenberg, A. M., & **Varnum, M. E. W.** (2021). Culture, ecology, and grounded procedures. *Behavioral and Brain Sciences*, *44*, e13.
49. **Varnum, M. E. W.**, & Grossmann, I. (2019). The wealth -> life history -> innovation account of the industrial revolution is largely inconsistent with empirical time series data. *Behavioral and Brain Sciences*, *42*, e212.
50. **Varnum, M. E. W.** (2019). Social norms are becoming weaker. *Nature Human Behaviour*, *3*, 211.
51. Grossmann, I., & **Varnum, M. E. W.** (2017). Divergent life histories and other ecological adaptations: Examples of social class differences in attention, cognition, and attunement to others. *Behavioral and Brain Sciences*, *40*, e327.
52. **Varnum, M. E. W.**, & Grossmann, I. (2017). Socio-ecological changes are linked to changes in the prevalence of contempt over time. *Behavioral and Brain Sciences*, *40*, e250.
53. Krems, J. A.,[#] & **Varnum, M. E. W.** (2017). More than just climate: Income inequality and sex ratio are better predictors of cultural variations in aggression. *Behavioral and Brain Sciences*, *40*, e89.
54. **Varnum, M. E. W.**, & Kwon, J. Y.[#] (2016). The ecology of withdrawal. Commentary: The NEET and Hikikomori spectrum: Assessing the risks and consequences of becoming culturally marginalized. *Frontiers in Psychology*, *7*, 764.

CHAPTERS/ENTRIES

55. **Varnum, M. E. W.**, & Hampton, R. S.[#] (in press). Cultural changes in neural structure and function. In J. Y. Chiao, S.-C. Lee, R. Turner, S. Y. Lee-Tauler, & B. Pringle (Eds.), *Oxford Handbook of Cultural Neuroscience and Global Mental Health*. Oxford, UK: Oxford University Press. Forthcoming.
56. Hampton, R. S.,[#] & **Varnum, M. E. W.** (2020). Individualism-collectivism. In V. Zeigler-Hill & T. Shackelford (Eds.), *Encyclopedia of Personality and Individual Differences* (pp. 2231-2238). Cham, Switzerland: Springer.
57. Sevincer, A. T., **Varnum, M. E. W.**, & Kitayama, S. (2019). The land of opportunity: Cosmopolitan cities attract independent immigrants. In N. Kakabadse & N. Mouraviev (Eds.), *Entrepreneurship and Global Cities: Diversity, Opportunity and Cosmopolitanism* (pp. 27-47). New York, NY: Routledge.
58. Santos, H. C.,[#] Grossmann, I., **Varnum, M. E. W.** (2019). Culture, cognition, and cultural change in social class. In W. H. Berkhaus, & G. Ignatow (Eds.), *The Oxford Handbook of Cognitive Sociology* (pp. 271-284). Oxford, UK: Oxford University Press.
59. Kitayama, S., **Varnum, M. E. W.**, Salvador, C.[#] (2019). Cultural neuroscience. In D. Cohen & S. Kitayama (Eds.), *Handbook of Cultural Psychology, 2nd Edition* (pp. 79-118). New York, NY: The Guilford Press.

60. **Varnum, M. E. W.**, & Hampton, R. S.[#] (2017). Culture and self-other overlap in neural circuits. In N. Gonzales, E. Telzer, & J. M. Causadias (Eds.), *The Handbook of Culture and Biology* (pp. 443-446). New York, NY: Wiley.
61. Kwon, J. Y.,[#] Hampton, R. S.,[#] & **Varnum, M. E. W.** (2017). The cultural neuroscience of socioeconomic status. In A. Ibanez, L. Sedeno, & A. Garcia (Eds.), *Neuroscience and Social Science: The Missing Link* (pp. 383-396). Cham, Switzerland: Springer.
62. Kitayama, S., **Varnum, M. E. W.**, & Sevincer, A. T. (2014). The frontier: Voluntary settlement and cultural change. In A.B. Cohen (Ed.), *Culture Reexamined: Broadening Our Understanding of Social and Evolutionary Influences* (pp. 93-127). Washington, DC: APA.
63. **Varnum, M. E. W.** (2008). The transition from communism and shifts toward independent values and theory of agency in post-communist Central European societies. In K. A. Fanti (Ed.), *Psychological Science: Research, Theory, and Future Directions* (pp. 335-347). Athens, Greece: ATINER.
64. **Varnum, M. E. W.**, & Bushman, B. (2007). Reference group effect. In R.F. Baumeister, & K.D. Vohs (Eds.), *Encyclopedia of Social Psychology*. Thousand Oaks, CA: Sage.

SPECIAL ISSUES

Varnum, M. E. W., & Grossmann, I. (Eds.) (Forthcoming). Cultural change: Psychological perspectives. *American Psychologist*.

REVISE AND RESUBMIT

Herrmann, S. D., **Varnum, M. E. W.**, Straka, B. C., & Gaither, S. E. (2021). Social class identity integration and success for first-generation college students: Antecedents, mechanisms, and generalizability. (revision under review, *Self & Identity*)

MANUSCRIPTS UNDER REVIEW

- Hutcherson, C., Sharpinsky, K.,[#] **Varnum, M. E. W.**, Rotella, A.,[#] Wormley, A. S.,[#] Tay, L., & Grossmann, I. (2021). Behavioral scientists and lay people misestimate the societal effects of COVID-19. (under review, *Nature Human Behaviour*)
- Kwon, J. Y.,[#] Glenberg, A. M., & **Varnum, M. E. W.** (2021). Culture, ecology, and embodied cognition. (under review, *Psychological Review*)
- Grossmann, I., Twardus, O.,[#] **Varnum, M. E. W.**, Jayawickreme, E., & McLevey, J. (2021) Societal change and wisdom: Insights from the world after COVID project. (under review, *American Psychologist*)

MANUSCRIPTS IN PREPARATION

- Bunker, C. J.,[#] & **Varnum, M. E. W.** (2021). How big of an echo chamber? The association between social media use and false consensus effects.
- Grossmann, I., **Varnum, M. E. W.**, Hutcherson, C., Rotella, A.,[#] Ungar, L., Tay, L., & Tetlock, P. (2021). Accuracy of scientific forecasts of the COVID-19 pandemic's societal consequences.
- Hampton, R. S.,[#] Dietze, P.,[#] Knowles, E. D., & **Varnum, M. E. W.** (2021). Social class effects on early vs. late neural processing of face stimuli.

- Kitayama, S., Karasawa, M., Matsubara, M., Grossmann, I., Na, J., **Varnum, M. E. W.**, Nisbett, R. E. (2021). East-West differences in cognitive style and social orientation: Do they generalize?
- Krems, J. A., & **Varnum, M. E. W.** (2021). Sex differences in mixed-affect friendships.
- Kwon, J. Y.,[#] Barlev, M.,[#] Beltran, D. G.,[#] Kenrick, D. T., & **Varnum, M. E. W.** (2021). What are rules for? A fundamental motives approach to injunctive social norms.
- Kwon, J. Y.,[#] Bercovici, H. L.,[#] Beltran, D. G.,[#] & **Varnum, M. E. W.** (2021). Reactions to extraterrestrial life discovery across 7 cultures.
- Kwon, J. Y.,[#] Northover, S. B.,[#] Okun, M. A., & **Varnum, M. E. W.*** (2021). Meta-analysis reveals a small positive association between social class and prosocial behavior.
* Corresponding author
- Pick, C.,^{#*} Ko, A.,^{#*} Kenrick, D. T.,^{*} Awad, E., Barry, O., Boonyasiriwat, W. . . . & **Varnum, M. E. W.*** (2021). Fundamental social motives: A new way to understand culture.
* Corresponding authors
- Pick, C.,^{#*} Ko, A.,^{#*} Wormley, A.,[#] Kenrick, D. T.,^{*} Barry, O., Boonyasiriwat, W. . . . & **Varnum, M. E. W.*** (2021). Family still matters: Human social motivation during an international pandemic.
* Corresponding authors
- Stewart, B.,[#] Moon, J. W.,[#] Wilbanks, D.,[#] Sng, O., Gray, K., & **Varnum, M. E. W.** (2021). Fictive ecologies.
- Varnum, M. E. W.**, & Grossmann, I. (2021). The psychology of cultural change: The state of the field and how to move forward. (invited submission, *American Psychologist*)

= Student or post-doc co-author during manuscript preparation during MEWV's time as faculty
* = Notes regarding authorship, awards, or other distinctions; unless stated otherwise 1st author is corresponding author

PUBLIC WRITING

1. **Varnum, M. E. W.**, Hutcherson, C., & Grossmann, I. (2021). Everyone was wrong on the pandemic's societal impact. *Foreign Policy*.
<https://foreignpolicy.com/2021/03/18/pandemic-social-science-predictions-wrong/#>
2. Grossmann, I., & **Varnum, M. E. W.** (2017). Can we foresee the future? Explaining and predicting cultural change. *SPSP Character & Context*.
<https://spsp.org/newscenter/blog/future-prediction-culture>
3. Sng, O., Neuberg, S. L., **Varnum, M. E. W.**, & Kenrick, D. T. (2017). Does living in crowded place drive people crazy? *Scientific American: Mind*, 28, 74-76.

CHAired CONFERENCE SYMPOSIA

- Varnum, M. E. W.**, & Herrmann, S. D.[#] (February, 2015). *Adapting to the culture of college: A cultural psychological perspective on first generation college students*. 16th annual meeting of the Society for Personality and Social Psychology. Long Beach, CA.
- Grossmann, I., & **Varnum, M. E. W.** (January, 2011). *Culture "within:" The impact of religion, social class, and political ideology on cognition*. 12th annual meeting of the Society for Personality and Social Psychology. San Antonio, TX.

CONFERENCE TALKS

- Rotella, A.,[#] **Varnum, M. E. W.**, Sng, O., & Grossmann, I. (February, 2021). Increasing population densities predict decreasing fertility rates over time: A 174-nation investigation. Presented at the 22nd annual meeting of the Society for Personality and Social Psychology. Virtual.
- Becker, D. V., Tybur, J., **Varnum, M. E. W.**, & Neuberg, S. L. (November, 2020). *Prediction, detection, and memory in the face of contagious threats*. Presented at the 61st annual meeting of the Psychonomic Society. Virtual.
- Ko, A.,[#] Pick, C.,[#] Kwon, J. Y.,[#] Barlev, M.,[#] **Varnum, M. E. W.**, & Kernick, D. T. (February, 2020). *Family matters: Rethinking the psychology of human social motivation*. Presented at the 21st annual meeting of the Society for Personality and Social Psychology. New Orleans, LA.
- Krems, J. A., Moon, J. W.,[#] Ko, A.,[#] & **Varnum, M. E. W.** (October, 2019). *Sexually unrestricted women are perceived as having low self-esteem: First evidence for a pervasive, persistent (but unfounded) stereotype*. Presented at the annual meeting of the Society of Experimental Social Psychology. Toronto, Canada.
- Kwon, J. Y.,[#] Barlev, M.,[#] Kenrick, D. T., & **Varnum, M. E. W.** (May, 2019). *What are social rules for? Fundamental motives of social norms*. Presented at the 31st annual meeting of the Human Behavior and Evolution Society. Boston, MA.
- Varnum, M. E. W.**, & Grossmann, I. (February, 2019). *Using time series to understand the how and why of cultural change*. Presented at the Evolutionary Psychology Preconference at the 20th annual meeting of the Society for Personality and Social Psychology. Portland, OR.
- Herrmann, S. D., & **Varnum, M. E. W.** (February, 2019). *Predictors, mediators, and moderators of the effect of social class bicultural identity integration of academic performance*. Presented at the 20th annual meeting of the Society for Personality and Social Psychology. Portland, OR.
- Hampton, R. S.,[#] Kwon, J. Y.,[#] & **Varnum, M. E. W.** (February, 2019). *Cultural commonalities and variations in emotion regulation: Evidence using the late positive potential*. Presented at the 20th annual meeting of the Society for Personality and Social Psychology. Portland, OR.
- Grossmann, I. & **Varnum, M. E. W.** (February, 2019). *Can we foresee the future? Challenges in explaining and predicting social cultural change*. Presented at the 20th annual meeting of the Society for Personality and Social Psychology. Portland, OR.
- Grossmann, I. & **Varnum, M. E. W.** (August, 2018). *Cultural change in collectivism around the world*. Presented at the 126th annual convention of the American Psychological Association. San Francisco, CA
- Varnum, M. E. W.** (March, 2018). *Making psycho-history a reality: The emerging science of cultural change*. Presented at the Advances in Cultural Psychology Preconference at the 19th annual meeting of the Society for Personality and Social Psychology, Atlanta, GA.
- Varnum, M. E. W.** (February, 2018). *How will we react when everyone finds out? Psychological reactions to announcement of the discovery of extraterrestrial life*. Presented at the annual meeting of the American Association for the Advancement of Science. Austin, TX.
- Varnum, M. E. W.**, & Grossmann, I. (October, 2017). *Using ecology to understand cultural change*. Presented at the annual meeting of the Society of Experimental Social Psychology. Boston, MA.

- Herrmann, S. D.[#] & **Varnum, M. E. W.** (June, 2017). *Crossing classes: Identity integration and performance for first-generation college students*. Presented at the Society for the Psychological Study of Social Issues Conference. Albuquerque, NM.
- Varnum, M. E. W.** (May, 2017). *Lower SES is linked to greater neural attunement to others*. Presented at the 29th annual convention of the Association for Psychological Science. Boston MA.
- Hampton, R. S.,[#] & **Varnum, M. E. W.** (May, 2017). *Neural evidence that cultures differ in self-enhancement*. Presented at the 29th annual convention of the Association for Psychological Science. Boston MA.
- Varnum, M. E. W.**, Blais, C., Brewer, G. A., & Hampton, R. S.[#] (January, 2017). *Social class affects neural attunement to others*. Presented at the 18th annual meeting of the Society for Personality and Social Psychology. San Antonio, TX.
- Grossmann, I., Santos, H. C.,[#] & **Varnum, M. E. W.** (January, 2017). *Social class and the rise of individualism*. Presented at the 18th annual meeting of the Society for Personality and Social Psychology. San Antonio, TX.
- Grossmann, I., Santos, H. C.,[#] Huynh, A.C.,[#] & **Varnum, M. E. W.** (August, 2016). *Rise of individualism: Determinants and moderators of cultural change*. Presented at the 23rd International Congress of the International Association for Cross-Cultural Psychology. Nagoya, Japan.
- Na, J., Grossmann, I., **Varnum, M. E. W.**, Kitayama, S., & Nisbett, R. E. (August, 2016). *What does it mean when cultural differences do not correspond to individual differences?* Presented at the 2016 international congress of the International Association for Cross-Cultural Psychology. Nagoya, Japan.
- Varnum, M. E. W.** (May, 2016). *Are socioecological changes linked to cultural shifts in sexism?* Presented at the 28th annual convention of the Association for Psychological Science. Chicago, IL.
- Grossmann, I., & **Varnum, M. E. W.** (January, 2016). *Unpackaging the rise of individualism: Social structure, infectious diseases, disasters, secularism, and cultural change in America*. Presented at the 17th annual meeting of the Society for Personality and Social Psychology. San Diego, CA.
- Sng, O.,[#] Neuberg, S. L., **Varnum, M. E. W.**, & Kenrick, D. T. (January, 2016). *The crowded life is a slow life: Population density and life history strategy*. Data blitz presented at the Advances in Cultural Psychology Preconference at the 17th annual meeting of the Society for Personality and Social Psychology. San Diego, CA.
- Sng, O.,[#] Neuberg, S. L., **Varnum, M. E. W.**, & Kenrick, D. T. (January, 2016). *The behavioral ecology of cultural psychological variation*. Presented at the Evolutionary Psychology preconference held at the the 17th annual meeting of the Society for Personality and Social Psychology. San Diego, CA.
- Sng, O.,[#] Neuberg, S. L., **Varnum, M. E. W.**, & Kenrick, D. T. (May, 2015). *The crowded life is a slow life: Evidence across nations, states, and individuals*. Presented at the 27th annual meeting of the Human Behavior and Evolution Society. Columbia, MO.
- Herrmann, S. D.,[#] & **Varnum, M. E. W.** (April, 2015). *First-generation college students as biculturals: Integrated social class identities are linked to academic success, well-being, and workplace satisfaction*. Presented at the annual meeting of the American Educational Research Association. Chicago, IL.
- Herrmann, S. D.,[#] & **Varnum, M. E. W.** (February, 2015). *First-generation college students as biculturals: Integrated social class identities are linked to academic success, well-being, and workplace satisfaction*. Presented at the 16th annual meeting of the Society for Personality and Social Psychology. Long Beach, CA.

- Sng, O.,# **Varnum, M. E. W.**, Kenrick, D. T., & Neuberg, S. L. (February, 2015). *The slow crowded life: Population density and variation in life histories at the country, state, and individual level*. Presented at the 16th annual meeting of the Society for Personality and Social Psychology. Long Beach, CA.
- Grossmann, I., & **Varnum, M. E. W.** (July, 2014). *Social class and the rise of individualism in America from the mid 19th to the early 21st century*. Presented at the 22nd International Congress of the International Association for Cross-Cultural Psychology. Reims, France.
- Varnum, M. E. W.** (February, 2014). *A cultural neuroscience approach to social class*. Presented at the 15th annual meeting of the Society for Personality and Social Psychology. Austin, TX.
- Varnum, M. E. W.** (September, 2013). *Social class affects spontaneous trait inference*. Presented at the annual meeting of the Society of Experimental Social Psychology. Berkeley, CA.
- Varnum, M. E. W.**, & Grossmann, I. (June, 2013). *Changes in the class structure are linked to rising individualism*. Presented at the International Association for Cross-Cultural Psychology regional conference. Los Angeles, CA.
- Grossmann, I., & **Varnum, M. E. W.** (May, 2013). *The rise of middle-class individualism in America*. Presented at the 25th annual convention of the Association for Psychological Science. Washington, DC.
- Oyserman, D., James, L., Smith, G. E., & **Varnum, M. E. W.** (January, 2013). *Give up or get going? Motivational effects of accessible uncertainty about self and world*. Presented at the 17th annual conference of the Society for Social Work and Research. San Diego, CA.
- Grossmann, I., & **Varnum, M. E. W.** (January, 2011). *Social class, culture, & cognition*. Presented at the 12th annual meeting of the Society for Personality and Social Psychology. San Antonio, TX.
- Varnum, M. E. W.** (November, 2008). *Does democracy make people happy? New data from Slovakia*. Presented at the 40th national convention of the American Association for the Advancement of Slavic Studies. Philadelphia, PA.
- Varnum, M. E. W.** (July, 2008). *The political is personal: Changes in locus of control in Poland, 1985-2008*. Presented at the 5th anniversary Warsaw East European Conference. Warsaw, Poland.
- Grossmann, I., Na., J., **Varnum, M. E. W.**, Kitayama, S., & Nisbett, R. E. (July, 2008). *Dialectical reasoning and wisdom across the lifespan*. Presented at the 29th International Congress of Psychology. Berlin, Germany.
- Grossmann, I., Na., J., **Varnum, M. E. W.**, Kitayama, S., & Nisbett, R. E. (May, 2008). *The relationship between wisdom and age revisited: Dialectical thinking and social relationships in late adulthood*. Presented at the 20th annual convention of the Association for Psychological Science. Chicago, IL.
- * Paper awarded APSSC RiSE-UP Research Award
- Na, J., Grossmann, I., **Varnum, M. E. W.**, Kitayama, S., & Nisbett, R. E. (March, 2008). *Can cultural differences be reduced to individual differences? Holistic-analytic mode of thinking as cultural syndromes*. Presented at the 2nd annual Midwest Cultural Psychology Conference. Ann Arbor, MI.
- Bowman, N., **Varnum, M. E. W.**, & Nisbett, R. E. (February, 2008). *Subjective well-being and adjustment to a changing society in the Slovak Republic*. Presented at the 9th annual meeting of the Society for Personality and Social Psychology. Albuquerque, NM.
- Varnum, M. E. W.** (July, 2007). *The transition from communism and shifts toward independent values and theory of agency in post-communist Central European societies*. Presented at the Athens Institute for Education and Research 1st annual International Conference on Psychology. Athens, Greece.

Varnum, M. E. W. (May, 2005). *Cognitive styles across cultures*. Presented at the 7th annual Alps-Adria International Psychology Conference. Zadar, Croatia.

CONFERENCE POSTER PRESENTATIONS

- Bunker, C. J.,[#] & **Varnum, M. E. W.** (February, 2020). *Prestige and popularity bias as a function of social media use: An individual difference approach*. Presented at the Media and Technology Preconference held at the 21st annual meeting of the Society for Personality and Social Psychology. New Orleans, LA.
- Kwon, J. Y.,[#] Barlev, M.,[#] Kenrick, D. T. & **Varnum, M. E. W.** (February, 2020). *What are rules for? Fundamental motives of social norms*. Presented at 21st annual meeting of the Society for Personality and Social Psychology. New Orleans, LA.
- Kwon, J. Y.,[#] Barlev, M.,[#] & **Varnum, M. E. W.** (February, 2019). *Accessibility of social norms across fundamental motives*. Presented at the Evolutionary Psychology Preconference held at the 20th annual meeting of the Society for Personality and Social Psychology. Portland, OR.
- Hampton, R. S.,[#] Kwon, J. Y.,[#] & **Varnum, M. E. W.** (February, 2018). *Ability to regulate neural affective responses differs across cultures but trade-offs do not*. Presented at the 19th annual meeting of the Society for Personality and Social Psychology. Atlanta, GA.
- Kwon, J. Y.,[#] & **Varnum, M. E. W.** (February, 2018). *How does life history strategy relate to perceptions of relational mobility?* Presented at the Advances in Cultural Psychology Preconference held at the 19th annual meeting of the Society for Personality and Social Psychology. Atlanta, GA.
- Cunningham, K.,[#] & **Varnum, M. E. W.** (June, 2017). *Do different environmental threats differentially affect men's and women's sexist attitudes?* Presented at the 29th annual meeting of Human Behavior and Evolution Society. Boise, ID.
- Santos, H. C.,[#] **Varnum, M. E. W.**, & Grossmann, I. (May, 2017). *Global increases in individualism*. Presented at the 29th annual convention of the Association for Psychological Science, Boston MA.
- Kwon, J. Y.,[#] Hampton, R. S.,[#] & **Varnum M. E. W.** (January, 2017). *Social class differences in the ability to suppress affective neural responses*. Presented at the Advances in Cultural Psychology Preconference held at the 17th annual meeting of the Society for Personality and Social Psychology. San Antonio, TX.
- Hampton, R. S.,[#] & **Varnum M. E. W.** (January, 2017). *Do cultures vary in self-enhancement?: ERP, behavioral, and self-report evidence*. Presented at the 18th annual meeting of the Society for Personality and Social Psychology. San Antonio, TX.
- Russell, S. E.,[#] Herrmann, S. D.,[#] & **Varnum, M. E. W.** (2017). *Exposure to college graduates predicts outcomes for first-generation college students*. Presented at the 18th annual Meeting of the Society for Personality and Social Psychology. San Antonio, TX.
- Hampton, R. S.,[#] & **Varnum, M. E. W.** (January, 2016). *Cultures differ in the ability to enhance neural affective responses*. Poster presented at the Advances in Cultural Psychology Preconference held at the 17th annual meeting of the Society for Personality and Social Psychology. San Diego, CA.
- Varnum, M. E. W.**, Blais, C., & Brewer, G. A. (January, 2016). *How status shapes sociality: SES affects neural responses to others' emotions and actions*. Poster presented at the 17th annual meeting of the Society for Personality and Social Psychology. San Diego, CA.

- Shi, Z., # **Varnum, M. E. W.**, & Han, S. (August, 2013). *When “our” reward is the same as “my” reward: Self-construal priming shifts neural responses to own vs. friends’ rewards.* Poster presented at the 1st Brain Research Symposium by PKU-IDG/McGovern Institute. Beijing, China.
- Shi, Z., **Varnum, M. E. W.**, Liu, X., & Han, S. (April, 2013). *Self-construal priming modulates neural response to own vs. friends’ rewards.* Poster presented at the 6th Annual Meeting of the Social and Affective Neuroscience Society. San Francisco, CA, USA.
- Varnum, M. E. W.**, Shi, Z., & Han, S. (January, 2013). *“I” feel good when I win, “we” feel good when you win: Self-construal priming modulates the neural response to reward for self vs. others.* Poster presented at the Cultural Psychology Preconference held at the 14th annual meeting of the Society for Personality and Social Psychology. New Orleans, LA.
- Varnum, M. E. W.** (January, 2013). *Clean states: Low pathogen prevalence and the frontier.* Poster presented at the 14th annual meeting of the Society for Personality and Social Psychology. New Orleans, LA.
- Varnum, M. E. W.**, Shi, Z., & Han, S. (April, 2012). *Empathic concern, power, and P2 response to others’ expressions of pain.* Poster presented at the 5th annual meeting of the Society for Social and Affective Neuroscience. New York, NY.
- Varnum, M. E. W.**, Na, J., & Kitayama, S. (April, 2011). *An ERP investigation of social class differences in causal inference.* Poster presented at the 2nd annual conference of the Center for Culture, Mind, and the Brain. Ann Arbor, MI.
- Varnum, M. E. W.**, & Kitayama, S. (January, 2011). *Behavioral practices and the ethos of the frontier: Popular names are less common on frontiers.* Poster presented at the Cultural Psychology Preconference of the 12th annual meeting of the Society for Personality and Social Psychology. San Antonio, TX.
- Kimel, S., **Varnum, M. E. W.**, & Nisbett, R.E. (January, 2011). *American exceptionalism and views of morality: How does priming exceptionalism affect morality in the U.S.?* Poster presented at the 12th annual meeting of the Society for Personality and Social Psychology. San Antonio, TX.
- Varnum, M. E. W.**, & James, L. E. (May, 2010). *Certainty increases civic engagement.* Poster presented at the 22nd annual convention of the Association for Psychological Science. Boston, MA.
- Varnum, M. E. W.**, Grossmann, I., Na, J., Kitayama, S., & Nisbett, R. E. (May, 2009). *Aging and interdependence.* Poster presented at the 21st annual convention of the Association for Psychological Science. San Francisco, CA.
- Grossmann, I., Na, J., **Varnum, M. E. W.**, Kitayama, S., & Nisbett, R. E. (May, 2009). *Social class, aging, and IQ: Within-cultural analysis of cognitive styles in the US.* Poster presented at the 21st annual convention of the Association for Psychological Science. San Francisco, CA.
- Varnum, M. E. W.**, Sirota, M., & Motyka, K. (February, 2009). *Political systems, locus of control, and attribution.* Poster presented at the 10th annual meeting of the Society for Personality and Social Psychology. Tampa, FL.
- Varnum, M. E. W.**, Bowman, N., & Nisbett, R. E. (February, 2008). *The psychological impact of transition: Shifts toward independent theory of agency in post-communist Central Europe.* Poster presented at the 9th annual meeting of the Society for Personality and Social Psychology. Albuquerque, NM.
- Varnum, M. E. W.**, Grossmann, I., Nisbett, R. E., Kitayama, S., & Katunar, D. (January, 2007). *Holism in a European cultural context: Differences in cognitive style between Central and East Europeans and Westerners.* Poster presented at the Cultural Psychology Preconference held at the 8th annual meeting of the Society for Personality and Social Psychology. Memphis, TN.

INVITED TALKS

- 12/2019 *Towards a science of the future: New findings, methods, and predictions from the emerging field of cultural change research.* Department of Psychology, University of British Columbia.
- 11/2019 *How and why do cultures change?* Research Center for Group Dynamics, University of Michigan.
- 11/2019 *What if we aren't alone? Human reactions to the possibility of extraterrestrial life.* Public lecture. Department of Astronomy, University of Michigan.
- 10/2019 *How and why do cultures change?* Department of Psychology and Waterloo Institute for Complexity and Innovation, University of Waterloo.
- 10/2019 *Universals and cultural variations in fundamental motives around the globe.* Department of Psychology, University of Toronto.
- 2/2018 *The emerging science of cultural change: From explaining the past to predicting the future.* Keynote address at the Social Psychologists of Arizona annual meeting. Arizona State University.
- 5/2017 *Why do cultures change? Changes in ecology drive cultural changes.* Invited Talk at the Festschrift Symposium "Cognition, Rationality, and Culture: Celebrating Richard E. Nisbett's Career." Department of Psychology, University of Michigan, Ann Arbor, MI.
- 2/2016 *Bridging cultural and developmental approaches.* Panel speaker: 20th Anniversary Meeting of Garcia Coll and Colleagues' (1996). School of Social and Family Dynamics, Arizona State University.
- 2/2013 *Culture on the brain.* Department of Cognitive, Perceptual, and Brain Sciences, University College London.
- 1/2013 *A fine-grained approach to culture.* Department of Psychology, Arizona State University.
- 1/2013 *A fine-grained approach to culture.* Department of Psychology, New Mexico State University.

TEACHING EXPERIENCE

Arizona State University, Tempe - Instructor

- *Psychology 591, Cultural Change*, Spring 2020
- *Psychology 591, Big Data and Archival Methods for Social Psychology*, Spring 2019, Spring 2021
- *Psychology 350, Introduction to Social Psychology*, Fall 2015 (x2), Spring 2017 (x2), Fall 2017 (x2), Fall 2018 (x2), Fall 2020 (x2)
- *Psychology 498, Cultural Psychology*, Spring 2015
- *Psychology 591, Culture and Neuroscience*, Fall 2014, Fall 2016, Spring 2018
- *Psychology 394, Introduction to Cultural Psychology*, Spring 2014 (x2)

Awards:

Arizona State University: Nominated for Centennial Professorship Award, 2015

University of Michigan: Nominated for Outstanding GSI Award, 2010

Student Evaluations:

Mean response to Q14 "What overall grade would you give this instructor?"

("1" = Most Positive, "5" = "Most Negative")

PSY 350 (1) Fall 2020 1.5

PSY 350 (2)	Fall 2020	1.4
PSY 591	Spring 2020	1.3
PSY 591	Spring 2019	1.8
PSY 350 (1)	Fall 2018	1.3
PSY 350 (2)	Fall 2018	1.3
PSY 591	Spring 2018	1.2
PSY 350 (1)	Fall 2017	1.3
PSY 350 (2)	Fall 2017	1.2
PSY 350 (1)	Spring 2017	1.1
PSY 350 (2)	Spring 2017	1.2
PSY 591	Fall 2016	1.3
PSY 350 (1)	Fall 2015	1.3
PSY 350 (2)	Fall 2015	1.2
PSY 498	Spring 2015	1.4
PSY 591	Fall 2014	1.2
PSY 394 (1)	Spring 2014	1.7
PSY 394 (2)	Spring 2014	1.3

Peer Evaluations:

Overall mean across 8 items (“1” = highest score, “5” = lowest score); Overall rating (“1” = highest score, “10” = lowest score); Overall evaluation

PSY 350	Fall 2020	1.1	1	High Merit
PSY 350	Spring 2017	1.0	1	High Merit
PSY 591	Fall 2016	1.0	1	High Merit

Overall mean across 12 items (“1” = lowest score, “5” = highest score)

PSY 350	Fall 2015	5.0
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MENTORSHIP

Dissertation Committees:

2019	Ryan Hampton (C)
2017	Sarah Herrmann (C)
2017	Ashley Votruba
2016	Oliver Sng

Current Position:

Post-doctoral Fellow, Psychology, University of Wisconsin
Assistant Professor, Psychology, Weber State University
Assistant Professor, Psychology, University of Nebraska-Lincoln
Assistant Professor, Psychology, University of California Irvine

Masters Thesis Committees:

2020	Diego Beltran
2018	Erika Pages

Honors Thesis Committees:

2014	David Sobota (C)
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Note: (C) = Committee Chair

PhD Students (Primary Advisor):

2020 –	Alexandra Wormley
2016 –	Jung Yul Kwon
2014 – 2019	Ryan Hampton
2015 – 2017	Sarah Herrmann

PhD Student Awards:

2021	Alexandra Wormley	NSF Graduate Research Fellowship
2021	Alexandra Wormley	ASU Graduate College Remote/Virtual Travel Award
2019	Ahra Ko	SPSP Outstanding Research Award (for Ko, Pick, Kwon, Barlev, Krems, Varnum, . . . & Kenrick, 2020)
2018	Ryan Hampton	SPSP Graduate Student Travel Award
2018	Ryan Hampton	ASU Linder Award in Social Psychology
2018	Ryan Hampton	ASU CLAS Graduate Excellence Award
2017	Ryan Hampton	ASU CLAS Doctoral Fellowship for First Generation Students
2017	Sarah Herrmann	SPSSI Graduate Student Travel Award
2016	Sarah Herrmann	SPSSI Graduate Student Travel Award
2016	Sarah Herrmann	ASU Cialdini Dissertation Project Prize in Social Psychology
2016	Sarah Herrmann	ASU GPSA Outstanding Research Award
2015	Sarah Herrmann	ASU GPSA Continuing Excellence in Teaching Award
2015	Sarah Herrmann	ASU GPSA Teaching Excellence Award

PROFESSIONAL SERVICE

Editorial Board Reviewer: *Journal of Personality and Social Psychology* (Attitudes and Social Cognition) 2019 –

Editorial Board Member: *Social Psychological and Personality Science* 2019 – 2020, *Current Research in Ecological and Social Psychology* 2020 –

Consulting Editor: *Journal of Personality and Social Psychology* (Interpersonal Relations and Group Processes) 2016 – 2018

Review Editor: *Frontiers in Psychology* (Cultural Psychology) 2015 – 2016, *Frontiers in Psychology* (Personality and Social Psychology) 2015 – 2016

International Editorial Board Member: *Studia Psychologica* 2016 – 2020

Ad-hoc Action Editor: *Sage OPEN*

Ad-hoc Reviewer: *Science*, *Proceedings of the National Academy of Sciences of the USA*, *Psychological Science*, *Nature Human Behaviour*, *American Psychologist*, *Perspectives on Psychological Science*, *Journal of Personality and Social Psychology*, *Journal of Experimental Psychology: General*, *NeuroImage*, *Psychophysiology*, *Human Brain Mapping*, *Brain Stimulation*, *Child Development*, *Developmental Psychology*, *Royal Society: Open Science*, *Evolutionary Behavioral Sciences*, *Experimental Brain Research*, *Social Cognitive and Affective Neuroscience*, *Social Psychological and Personality Science*, *Culture and Brain*, *Frontiers in Psychology*, *Group Processes and Intergroup Relations*, *International Journal of Psychology*, *Journal of Cross-Cultural Psychology*, *Journal of Environmental Psychology*, *Journal of Experimental Social Psychology*, *Journal of Gerontology: Psychological Sciences*, *Journal of International Development*, *Journal of Supply Chain Management*, *Quarterly Journal of Experimental Psychology*, *Revue Economique*, *Sage OPEN*

NSF
2019 Grant Reviewer

ISF (Israel Science Foundation)
2016 Grant Reviewer

NSERC (National Science and Engineering Research Council of Canada)
2015 – 2016 Grant Reviewer

SPSP
2016 Diversity Travel Award Reception Mentor
2015 Advances in Cultural Psychology Preconference Roundtable Leader

Arizona State University
2020 – Psychology: Subject Pool Committee Chair and Subject Pool Administrator
2018 – 2019 Psychology: Faculty Search Committee Member
2017 Social Psychology: Award Committee Member Cialdini Prize
2016 – 2017 Division of Natural Sciences: Online Education Working Group Member
2015 Social Psychology: Graduate Admissions Committee Co-Chair
2014 – 2015 Psychology: Faculty Search Committee Member
2014 – 2016 Social Psychology: Award Committee Member Linder Graduate Fellowship
2013 – 2015 Social Psychology: Award Committee Member Cialdini Prize

University of Michigan
2010 Undergraduate Research Opportunity Program: Symposium Judge
2009 Social Psychology: Graduate Admissions Committee Member
2007 – 2010 Undergraduate Research Opportunity Program: Mentor